

How to Become A Real Estate Salesperson

Salesperson Licensing Requirements

Real Estate Law (10-194-101) 4 credits (72 hours)

The Council on Real Estate Curriculum and Examinations has established a 72-hour course requirement to be completed prior to taking the real estate salesperson's examination. Lakeshore Technical College is approved for educational programming and offers Real Estate Law (194-101) to meet the requirement. A Certificate of Completion will be awarded to individuals who successfully complete the course. The Real Estate Law course is designed to acquaint students with the field of real estate as well as with Wisconsin real estate law and to prepare them for the Wisconsin Real Estate Salesperson's examination.

The Wisconsin Real Estate examinations are offered each Tuesday through Saturday at four test centers throughout Wisconsin. The centers are located in Madison, Waukesha (Milwaukee), Green Bay, and Eau Claire.

How to Become A Real Estate Broker

Real Estate Broker Management (10-194-102) 2 credits (36 hours)

The Real Estate Brokerage class prepares the participant to take the Wisconsin Real Estate Brokerage Licensing examination through acquainting the participant with the areas of market analysis, planning, staff compensation, real estate marketing, and business management. This 36-hour course requirement is to be completed prior to taking the Real Estate Broker Examination.

About the Instructor: Kris Remiker is a licensed Real Estate Broker in the State Of Wisconsin. She is a part-time instructor for LTC, and has received an Associate's Degree in Marketing from LTC. Kris has over 10 years experience as a Real Estate Salesperson and Broker, with the last 4 years as a Regional Sales Manager for 7 busy Real Estate Offices. While at those offices, she was the instructor and trainer for new salespersons. Kris is now the Broker/Manager at Choice Residential LLC, a division of Choice Inc.

Continuing Education

Licensees are required to complete 12 hours of continuing education every two years. You can contact Ruth Semph at Lakeshore Technical College (920.693.1167) at the Cleveland campus for more information on these classes.

For questions or detailed information, call Carol Meyer at
1.888.GO TO LTC (1.888.468.6582), Ext. 1295
or e-mail at carol.meyer@gotoltc.edu



Acquire Your License!

Real Estate

Licensing and Education

Requirements

for

Salespersons & Brokers



FALL 2008 CLASSES

EVENING & TRADITIONAL INSTRUCTION

Sales Person Requirement (72 Hours)

Course: Real Estate Law (4 credits)
Class #: 61777 (10-194-101) **Textbooks:** Approx \$99
Dates/Time: September 10, 2008 – December 17, 2008
(Wednesday evenings) **Time:** 5:30 – 9:30 p.m.
Course Fee: TBA **Instructor:** Kris Remiker

Broker/Management (36 Hours)

Course: Real Estate Broker/Management (2 credits)
Class #: not offered this semester(10-194-102)
Textbooks: Approximately \$50
Dates/Time: not scheduled at this time
Course Fee: \$
Instructor: Kris Remiker

Contact us at:
gotoltc.edu
info@gotoltc.edu

1.888.GO TO LTC
(1.888.468.6582)
TTY: 920.693.8956

NCA-Accredited

Persons requiring accommodations to access services should call Lakeshore Technical College's Conference Center at Ext. 1167, seven (7) days in advance of the need.

LTC is an equal opportunity/access employer and educator.

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CLEVELAND WI 53015-1414
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